



Foundit is by Parts people, for Parts people. Foundit is for use by the Trade. Click "JOIN" on the website for a free trial.

SITE DETAILS

Pick one of your own part numbers then have a look at your branch presentation on "Site Details". Does the information need updating? Are you making use of the Noticeboard? (see AIS, SIT and IVECO as examples).

For additions and changes, send details to info@foundit.co.nz

STOCK UPDATES

Send a stock update at least once a month – weekly should be the aim. Remember, in the event of a callout, stock availability can be checked from home. This could save time and money and you are seen to offer an even better service!

OLD / QUIT STOCK

Stock can be identified as being negotiable in price on Foundit. **Neg** flashing in red / green is displayed next to the appropriate part. For an example, see part number 105 stocked by McLaren Machinery Ranfurly (RNF).

If you have items to display as NEG, identify them on your next stocklist. Eg. **LF670, filter, 27, n**
The 'n' will signify NEG to the Foundit programmers.

REFERRALS

Is there a company you deal with regularly whose stock you would like to see on Foundit? Using the Referral tab on the Foundit site, let us know that company's details and we will approach them.

WANTED ITEMS LIST

Keep an eye out for a chance to make a sale. Items posted here remain for 10 days before they are deleted by the Foundit system.

We include some business profiles from firms using Foundit:



For almost 20 years, Transag Centre has been at the forefront of Case International in the Manawatu. The name Transag is an abbreviation of the words Transport and Agriculture, being the company's two main areas of operation.

Transag is the region's only Case IH Dealer. It is also a leading farm machinery supplier and an agent for many leading brands of equipment including Pearson front-end loaders, Farmguard, McIntosh, Hustler, Stoll and Quickie loaders, Tulloch Farm Machines, Berends Implements and Origin Agroup.

With a fully equipped workshop, which can handle both trucks and tractors, Transag has the edge when it comes to aftersales service. Situated in Palmerston North, just down the road from C.B Norwood Dist, the Transag Parts Team can have parts out the door on most of the courier's day runs out of Palmerston North.

Jim has a great knack of rambling part numbers of the top of his head for both International Trucks & Tractors, while Darren is a whiz on the computer and on the new born tractors. Jim & Darren have over 60 years parts experience between the two of them.

Foundit has been a great asset for the Parts / Workshop team at Transag and has saved their bacon on a few occasions.

Phone	0-6-354 7164
Fax	0-6-354 1992
Email	info@transag.co.nz
Parts Manager	Darren Sharland

GORDON HANDY MACHINERY LTD

With branches in Washdyke (Timaru) and Oamaru, Gordon Handy Machinery Ltd has an extensive range of agricultural products.

The company was established in November 1979, from a small beginning under the guidance of Gordon Handy, Tom Handy and Dick Edwards.

In 1985 the company saw some major changes with Gordon taking over as principal shareholder.

In 1993 the company expanded its premises again to incorporate a new showroom and larger workshop.

In the same year John Deere launched the highly innovative 6000/7000 Series Tractors which have proved to be leaders in their field in agricultural machinery. With this new series of tractors sales grew extensively to put John Deere as a major player in farm machinery in South Canterbury and North Otago. In 2004 the company purchased Oamaru Machinery from Stan Dorsey.

Gordon's philosophy is simple, service backup. As Gordon says "you can have the best equipment in the world but without service backup the equipment is worth nothing". Our service backup is built around a team of fully trained service technicians who attend regular service schools in both Australia and New Zealand. Backing the team is a comprehensive spare parts department, specialising in, but not limited to John Deere. We stock a full range of spares for all the most popular models. John Deere Tractors and Lawn Mowers, Hardi Sprayers, Hooper Harrows. Whatever tractor comes in the door, they'll get the part and fix it.

Phone 0-3-687 4005

Fax 0-3-688 2813

Email gordon@gordon-handy.com (Timaru) or denis@gordon-handy.com (Oamaru)



Here for the long haul. From its beginnings in 1967, TRT has accumulated a wide range of engineering skills and expertise within the Road Transport Industry. TRT has over 100 staff working within four integrated businesses, from purpose built facilities of over 5000 square metres in Hamilton, and operates branches in the Bay of Plenty and Auckland.

Long recognized as a leading manufacturer of specialist trailers, TRT has successfully developed a range of heavy transport trailers to meet a demanding range of customer needs both in New Zealand and Australia.

A long time dealer for Grove and GMK Mobile Cranes, the product range now includes Potain Tower Cranes and Manitowoc Crawler Cranes. TRT has the resources, experience, and an extensive parts and service backup to support the Crane market both in New Zealand and around the Pacific.

Within an hour's drive of Auckland, and central to over half of New Zealand's population, the Hamilton Warehouse and Distribution Centre is ideally located, and stocks the regions largest range of Transport Parts.

TRT are the New Zealand Distributors for: Ashtree Glass Mirrors, Bostrom Seating, Davies Magnet Fifth Wheels, KAB Seating, Mailhot Hydraulic Hoists, Nelson Exhaust, Powauto Pto's pumps and Hydraulics, Roc Hydraulic Hoists, Telma Electromagnetic Retarders, and TTC-Spicer Automotive Transmissions.

TRT are also Parts and Service Dealers for: Iveco, Isuzu, Scania, Sterling, Mercedes Benz, Freightliner, and Fuso Trucks, as well as BPW, Detroit Diesel, Hendrickson, Jost, and Spicer Life. Agencies are also held for key Truck and Trailer parts including: Dana Spicer, Eaton Roadranger, Fleetguard, and Meritor Rockwell.

Phone 0-7-849 4839

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If you would like your business profile included next time, please send it to info@foundit.co.nz.



Pat Deady – September 2005

www.foundit.co.nz – By Parts People, For Parts People